



TOYOTA
EMPOWERMENT
TRUST

Application Form (when complete send to info@tetrust.co.za)

Who introduced you to TET? _____

Are you operating in the Automotive Industry?

Yes

No

What other industries are you active in?

What is your Operating status?

Full names of contact person

Contact details

Tel (W)

Tel (H)

Mobile

Email

What is the product/service offering?

What is the business model?

Short history of your company?

How did you hear of us?

Years trading history

What type of funding do you have in place?

	Bank Finance (debt)	Private Equity (outside)	Own Capital (sh/h's)	Cash flow from operations
Amount				
Who?				N/A

What successes has the company achieved to date?

How do you intend to repay the funding you raise (Investment Thesis)?

Future milestones

How will you use the funding you raise?

Capital Investments	Working Capital	Operations	Total

From where would you like to raise this funding?

Bank finance (debt)	Private Equity (outside)	Own Capital (sh/h's)	Total

Immediate next steps to unlock value

Timeframes for implementation of above

Deal Characteristics

Team

Role in Company

Managing Director/ Chief Executive Officer (MD/ CEO)

Full names

Qualifications

Relevant Experience

MM/YY – MM/YY

Place of

Type

MM/YY – MM/YY	Place of	Type

Role in Company

Chief Operations Officer (COO)

Full names

Qualifications

Relevant Experience

Years of	Place of	Type

Role in Company

Chief Financial Officer/Financial Director (CFO/ FD)

Full names

Qualifications

Relevant Experience

Years of	Place of	Type

Role in Company

Full names

Qualifications

Relevant Experience

Years of	Place of	Type

Market

Size	
Growth	
Supply/Demand/Competitiveness	
Company Track Record	

Company

Competitive Advantage	
BEE Status (% Black owned; and % black managed)	
ISO Accreditation	
Social Impact (number of jobs created or social impact achieved)	
Competition	

Financials

	2011	2012	2013	2014	2015
Rev					
GP (%)					
EBIT (%)					
NPAT (%)					
Pricing					
Volumes					
Market Share					

Does the company have audited financial statements AND management accounts?

Yes No

Risks

Market <i>(Comment on risks)</i>	
Company <i>(Comment on risks)</i>	
Team <i>(Comment on risks)</i>	
Financials <i>(Comment on risks)</i>	

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